





POLICIES IN THE ENERGY SECTOR

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ELECTRIC SECTOR

Government Policies in the Energy and non-Renewable Resources Sector



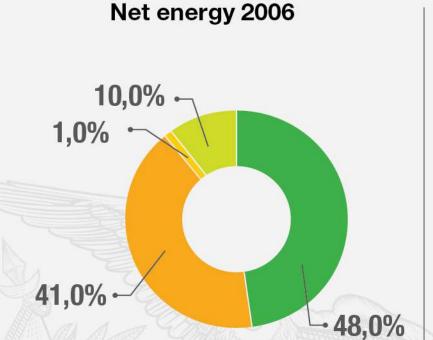


- Attract and promote new investments that contribute to boost the national economy.
- Work with the private sector to take advantage of synergies.
- Apply **new contractual models** such as Production Sharing Contract and Concessions.
- Promote **transparent negotiations**, safeguarding the interest of the Ecuadorian State.

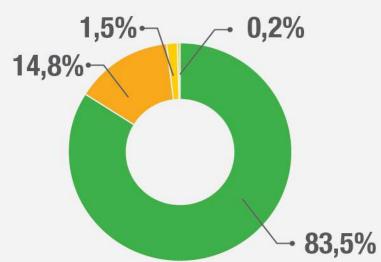


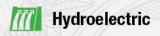


Clean electric generation matrix



Net energy 2017







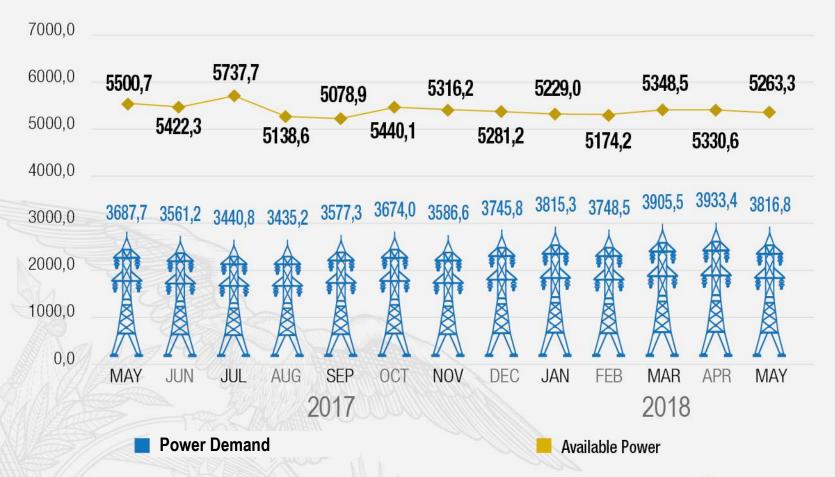


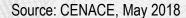






Power Demand and available Generation (MW)

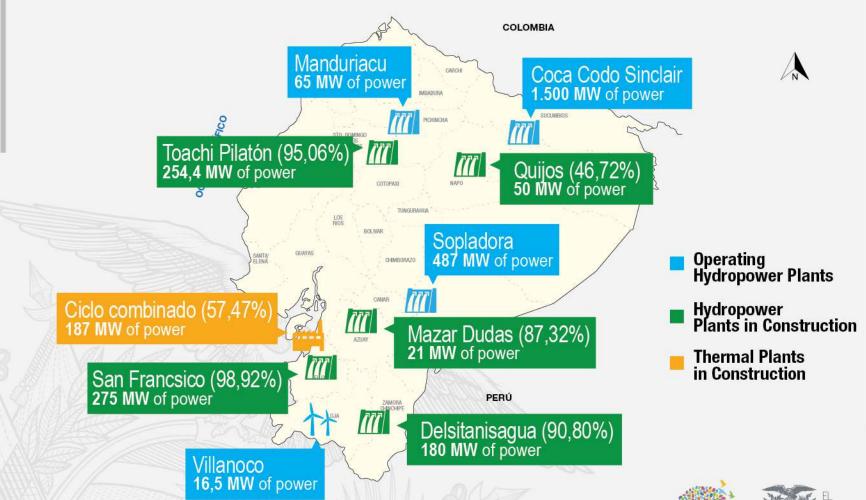








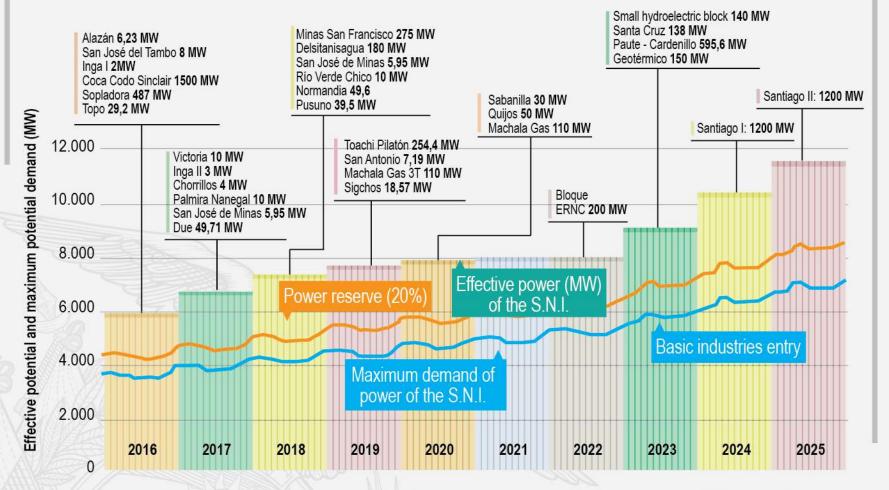
New generation projects







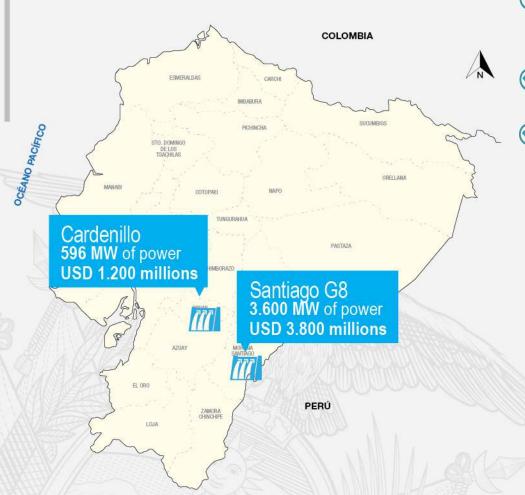
■ Generation expansion (PME 2016 - 2025)







New planned investments in generation



- Unconventional Renewable Energy Block: 200 MW - USD 440 million
- Small Hydroelectric Plants Block: 140 MW USD 280 million
- **Geothermal Block:**150 MW USD 600 million

4 700 MW

of capacity to be installed(2018 – 2025)

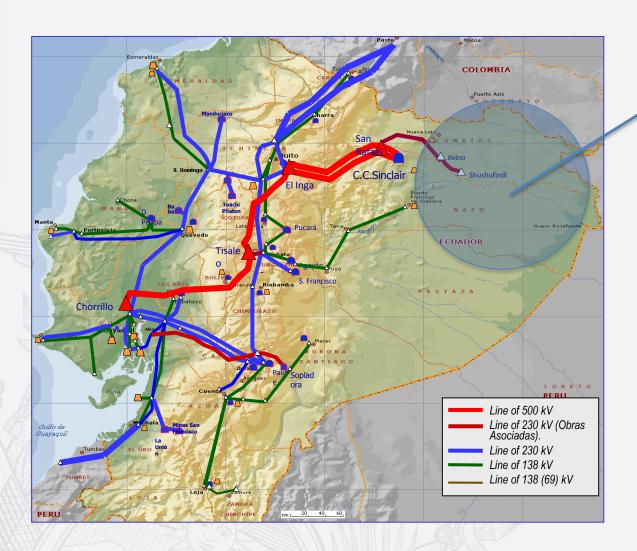
USD 6 400 millones

In new investments





Ecuador has a strong transmission system



Connection to the oil electric system

The connection to the oil system will allow:

300 MW

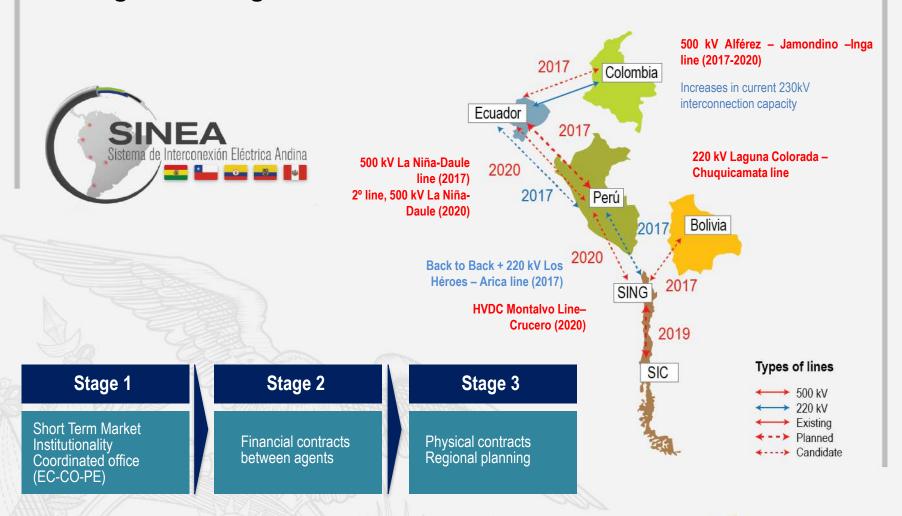
Thermal generation displaced

USD 350 millones
Annual fuel savings





Regional integration framework







Galápagos: zero fossil fuel





- Real and effective commitment to the **sustainable development** and **conservation** of the Galapagos Islands.
- **Eradicate** the use of petroleum derived fuels from the islands.
- **BALTRA**
 - Wind power: 2,25 MW
 - Photovoltaic: 65 kWp
 - Storage: 1 MW 4,27 MWh
 - Interconnection cable: 50 km, 34,5 kV
 Santa Cruz Photovoltaic: 1,5 MWp
- **HYBRID ISABELA**
 - Dual motors (pinion): 1,62 MW
 - Photovoltaic: 0,92 MWp
 - Storage: 620 kW 305 kWh
- **✓ FLOREANA**
 - Dual motors (pinion): 138 kW
 - Photovoltaic: 21 kWp
- **SAN CRISTOBAL**
 - Wind power: 2,4 MW
 - To be implemented: 1 MWp photovoltaic + 1,4 MWh of storage





Private sector participation framework in the electric sector

Master Plan of Electrification

Planning the expansion considering technical and economic criteria

 It is awarded to the offer that. fulfilling the technical **Public** Projects or generation blocks (hydro, thermal, requirements, presents the Selection lowest price. Non-Conventional Renewable Energy) **Process** Winner signs long-term contract with all distributors **Authorizes** Concessions **MEER** Public or mixed Private companies and / or foreign State companies companies



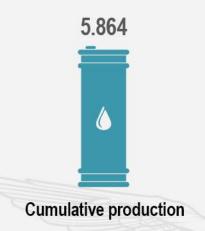


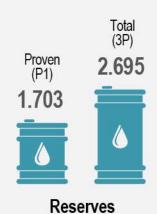


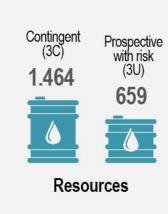
HYDROCARBONS SECTOR

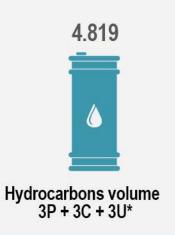
Ecuadors Hydrocarbons Potential

Millions of barrels









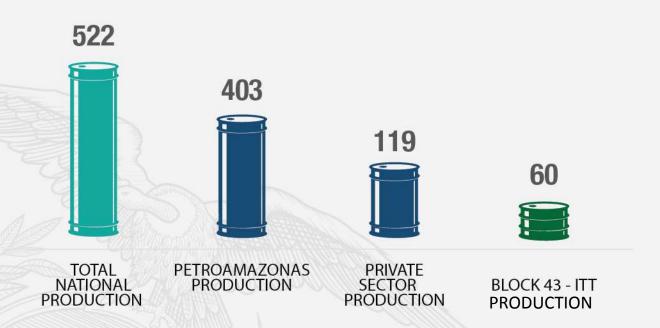
8 billion barrels of recoverable reserves, according to British Petroleum report (2016)





Oil National Production (May 2018)

Thousand Barrels per Day



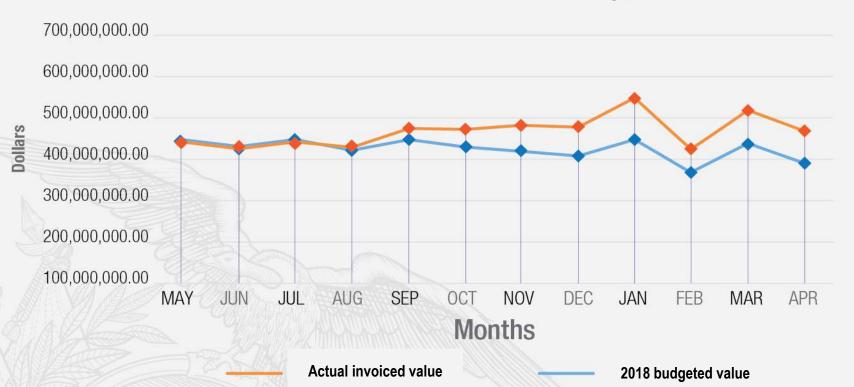




Exports

MAY 2017 - APRIL 2018

Actual invoiced value vs. 2018 budgeted value



Additional income due to actual price vs. 2018 budget (May 2017 - May 2018)

USD 968.655.283,14





Oil & Gas Fields 2018



- Petroamazonas EP received a total of 8 technicaleconomic proposals from private companies for the development of four Oil & Gas fields, located in the provinces of Sucumbíos Orellana and Napo.
- Investment: USD 750 million.
- Variable rates indexed to the WTI.
- According to the received proposals, the rates fluctuate between 12.64 and 26.18 \$/B.
- Contracts are under the modality of "Provision of specific services with financing".





Investment Projects by Sector (MM\$)

Concept	2018	2019	2020	2021	TOTAL
Electric Sector	43	680	1.271	1.614	3.608
Cardenillo	43	302	268	288	901
Santiago	-	378	837	1.023	2.238
Non-Conventional Renewable Energy Block*	-	-	110	220	330
Small Hydroelectric Plants Block*	-	-	56	84	140
Hydrocarbons Sector	1.723	4.473	3.029	4.080	13.305
Exploitation of Block 43 – ITT	480	461	351	356	1.649
I Round Campos Menores	194	343	159	1	696
Oil & Gas Fields 2018	227	230	114	184	755
Intracampos		5	112	1.001	1.118
Suroriente	0	0	160	480	640
Refinery of Manabí	814	3.254	2.034	2.034	8.135
Maritime Terminal Monteverde	8	180	99	25	311
Mining Sector	1.048	1.126	1.056	704	3.934
Strategic Projects	798	685	369	51	1.904
2 nd Generation Projects	77	131	152	-	360
Other projects of Large Mining	58	108	243	353	761
Concessions for Auction or Auction	105	191	282	290	869
Small Mining	10	10	10	10	40

[•] Based on electrification plan, estimated investment



